

**Difference In Membership Between 2003 and 2004 in Medicare Supplement Plans
According to Prescription Drug Coverage**

| INSURANCE COMPANY GROUP PLANS | Covered Lives in GROUP Plans at End of 2003 | | | | Covered Lives in GROUP Plans at End of 2004 | | | | Change in Covered Lives in GROUP Plans From End of 2003 to End of 2004 | | | |
|---|--|-------------------------------|---------------------------------|---------------|--|-------------------------------|---------------------------------|---------------|---|-------------------------------|---------------------------------|--------------|
| | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total |
| AIG Premier Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Allianz Life Insurance Company of North America | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| American Capitol Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| American Founders Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| American National Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bankers Life and Casualty Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bankers Multiple Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BCS Life Insurance Company | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 0 | 0 | 0 | 0 |
| Blue Cross and Blue Shield of Massachusetts, Inc. | 873 | 0 | 13,149 | 14,022 | 1,182 | 0 | 11,953 | 13,135 | 309 | 0 | (1,196) | (887) |
| CareFirst GHMSI, Inc. | 49 | 0 | 10 | 59 | 152 | 0 | 21 | 173 | 103 | 0 | 11 | 114 |
| Catholic Association of Foresters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Central States Health & Life Company of Omaha | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Combined Insurance Company of America | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Golden Rule Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Hartford Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HPHC Insurance Company, Inc. | 1 | 0 | 678 | 679 | 1 | 0 | 717 | 718 | 0 | 0 | 39 | 39 |
| Kanawha Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Life Investors Insurance Company of America | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mennonite Mutual Aid Association | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Monumental Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mutual of Omaha Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| National Benefit Life Insurance Company | 6 | 0 | 0 | 6 | 3 | 0 | 0 | 3 | (3) | 0 | 0 | (3) |
| New York Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Order of United Commercial Travelers of America | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Oxford Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Peoples Benefit Life Insurance Company | 0 | 0 | 0 | 0 | 14 | 0 | 0 | 14 | 14 | 0 | 0 | 14 |
| Physicians Mutual Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Principal Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Protective Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Standard Life and Accident Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| State Farm Mutual Automobile Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Transamerica Financial Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Union Fidelity Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Union Labor Life Insurance Company | 42 | 47 | 0 | 89 | 19 | 42 | 0 | 61 | (23) | (5) | 0 | (28) |
| United HealthCare Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United Teacher Associates Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Veterans Life Insurance Company | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | (1) | 0 | 0 | (1) |
| Washington National Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 975 | 47 | 13,837 | 14,859 | 1,374 | 42 | 12,691 | 14,107 | 399 | (5) | (1,146) | (752) |